

COMPANY PROFILE 2023

Real Estate
Agribusiness

Financial Advisory
General Business Consultancy

GNNM
INTERNATIONAL



‘Creating value with a purpose’

Contents Page

GNM-Tanzania International Limited	2
Our vision	2
Our values	2
Our mission.....	2
Who we are	3
Our services.....	3
Real estate	3
Residential properties	4
Commercial properties	4
Land properties	5
Industrial properties	5
Property valuation	6
Asset coding and preparation of fixed asset register	6
Asset management, mortgages and marketing	6
Strategic planning	7
Agribusiness	8
Crop farming	8
Processing	8
Value addition	8
Financial advisory	8
Marketing	8
Packaging and branding	8
Import and export.....	8
Risk management and insurance planning.....	8
Retirement planning.....	8
Portfolio management.....	8
Cash flow analysis.....	8
Debt management.....	8
General business consultancy.....	9
Project management.....	9
Mentorship and training	10
Transportation and logistics	10
Innovations and research	10
International businesses	10
Statutory compliance	11

GNM-Tanzania International Limited

GNM-Tanzania International Limited (GNM-Tanzania) is an incorporated limited company and registered under business registration act of United Republic of Tanzania since 2020.

GNM-Tanzania International Limited whose Tax Identification Number (TIN) is **141-314-645** has been registered for value added tax (VAT) and assigned VAT registration number (VRN) **40-038831-U** for our business located at **Plot. No. 719, Block No. 11 – Azikiwe/Jamhuri Street, Dar Es Salaam, Tanzania.**

We are service provider in real estate; agribusiness; financial advisory and general business consultancy.



OUR VISION

"Transform business in Africa by creating value in supply chain and promote sustainable business investments in the world"



OUR MISSION

"To provide technological innovations and creative solutions that create impact in business investment through customized services and value addition in the global market"



OUR VALUES

1 Professionalism

We provide locally customized services that meet global standards and expectations of our customers.

2 Integrity

We have induced honesty and fairness as our working culture. We Do what is right and appropriate.

3 Innovation and creativity

We provide creative solutions and encourage business technological innovation in Africa.

4 Customer Care

Client centred approach focus to meet needs and specifications of our clients.

5 Team working

We easily share knowledge, experience and expertise among team members.

WHO WE ARE

Fast Growing, Multi-discipline And Most Reputable Company With distinguished experience in Real Estate Industry, Agribusiness, Financial Advisory and General Business Consultancy.

OUR SERVICES

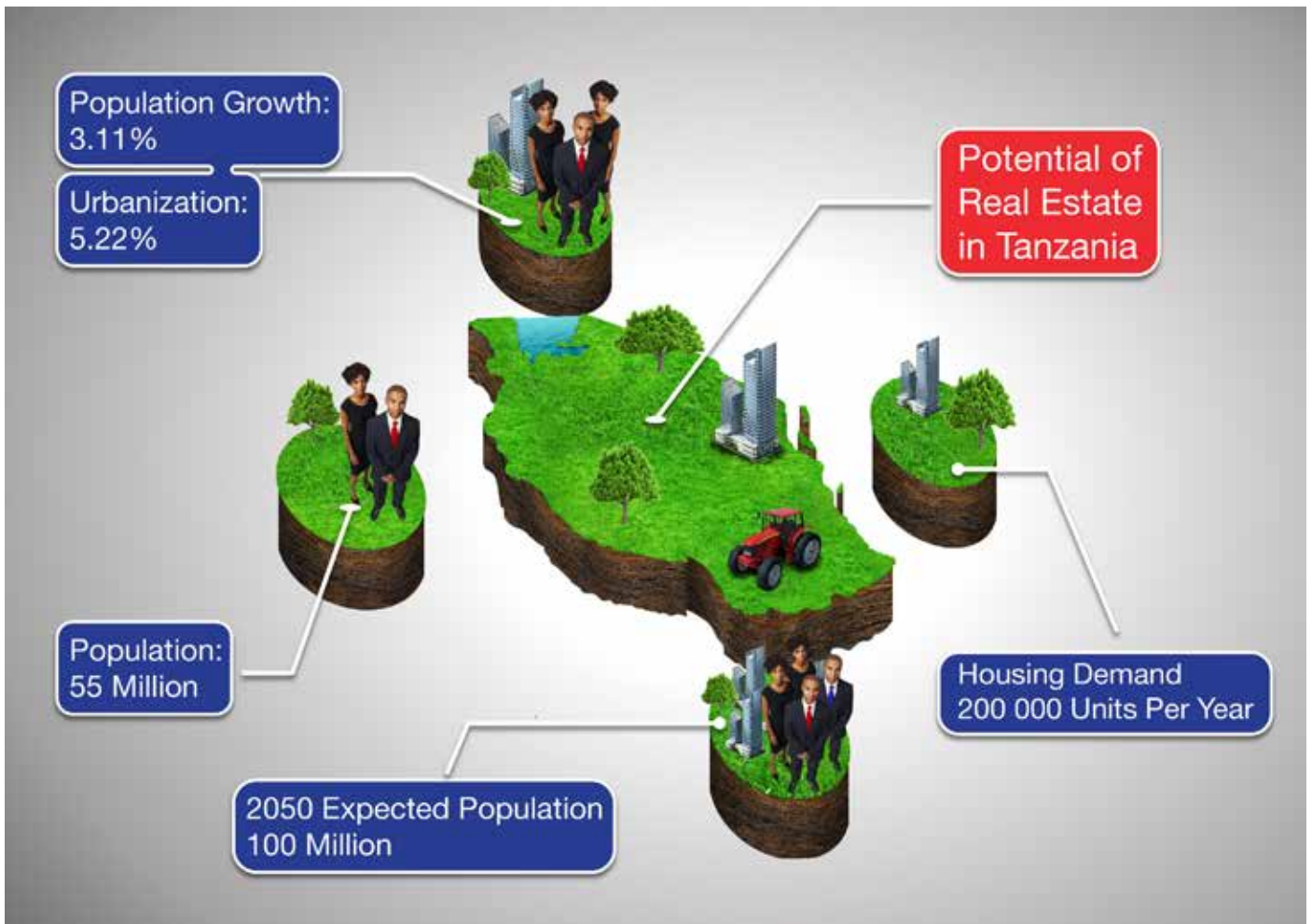
1. Real Estate
2. Agribusiness
3. Financial Advisory
4. General business consultancy

1. REAL ESTATE

GNM-TANZANIA INTERNATIONAL LIMITED is recognized real estate service provider and registered in a database of Energy and Water Utilities Regulatory Authority (EWURA) as a local supplier and service providers with Ref. No. LSSP-2020-10-510.

Tanzania is among the most potential market for real estate investment in Africa. Real estate sector contributed **3.1% to the country's real GDP with USD 1.5 billion in 2019**, compared to **USD 1.2 billion in 2015, an increase of 25%**. Our services in real estate sector includes selling, buying and leasing properties such as office properties, residential properties, retail properties and industrial properties.

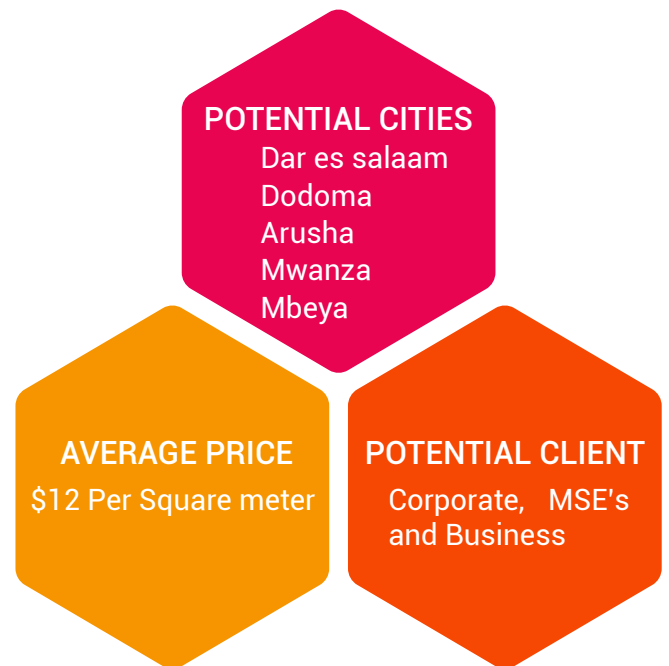




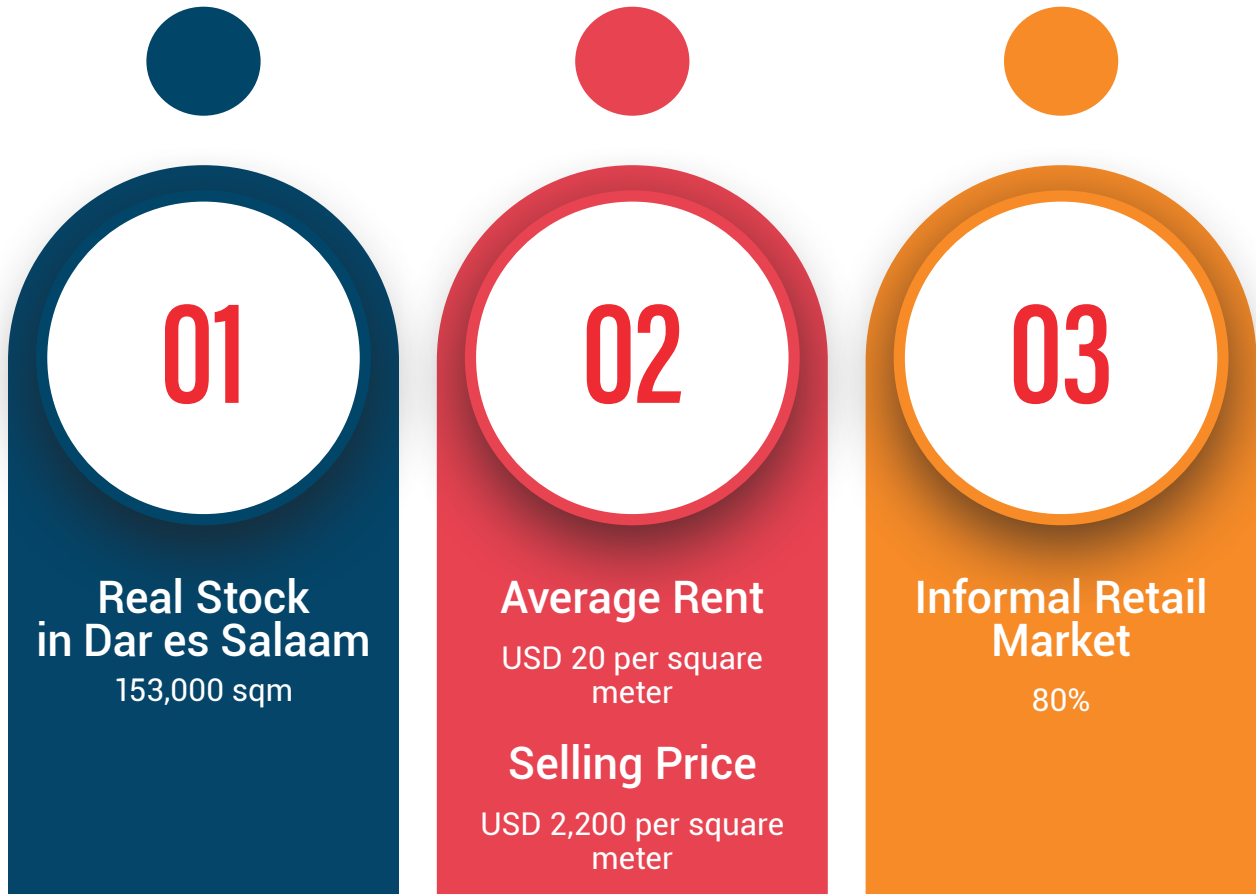
RESIDENTIAL PROPERTIES



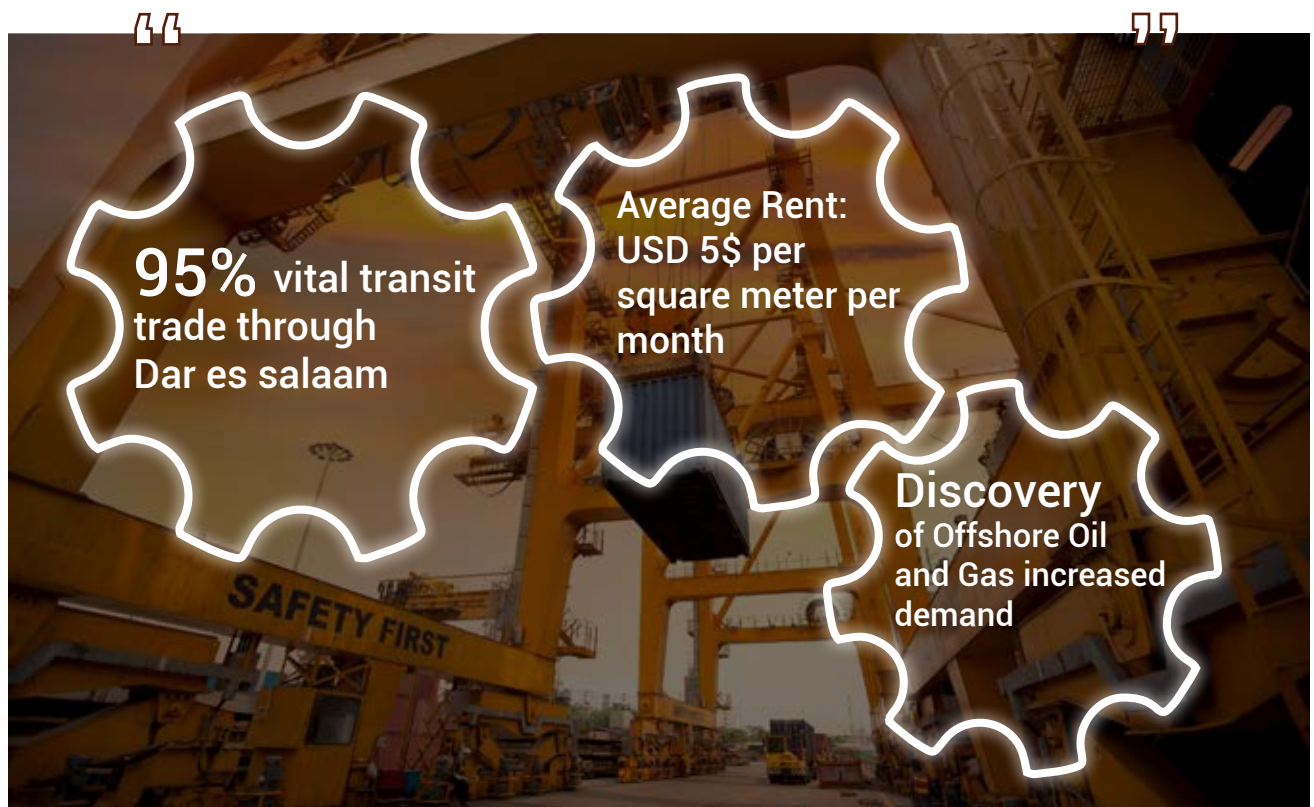
COMMERCIAL PROPERTIES



LAND PROPERTIES



INDUSTRIAL PROPERTIES



01

Property Valuation



We carry out valuation of physical and non-physical assets...

Our team provide an estimated market values of assets, forecast future market trends and analyze performance trends in real estate investments. We analyse and share updates on the impact of changes in land laws, planning regulations and environmental regulations on optimal land use.

We carry out valuation of physical and non-physical assets including land and buildings; plants and machinery; equipments, furnitures, businesses, goodwill for such purposes as sales, mortgage, taxation, compensation, insurance, accounts, investment, due diligences, shares, litigation and rentals.

02

Asset Coding and preparation of Fixed Asset Register



We design coding system and fixing codes on properties by freehand, stencil, dymo print or barcodes. We use Kalamazoo system to manually prepare fixed asset register or design a customized fixed assets register software.

03

Asset management, mortgages and marketing

We are professional real estate managers. We offer all administrative responsibilities on behalf of our clients (property owners) with high integrity to ensure income sustainability and quality of properties.

We manage properties by offering different services that not limited to:

- Sourcing tenants, negotiate, secure lease agreements and retention.



- Daily operation and property supervision
- Schedule property maintenance life cycle
- Space planning
- Budgeting and forecasting administrative costs
- Secure title deeds on behalf of our clients
- Professional reports on property operations

Our good relationship with financial institutions enable us to assist clients to secure loans through mortgage. We provide technical knowledge and facilitate loaning process.

We buy, sell, lease and manage properties. We have strong database of potential buyers looking for the mortgages.

04

Strategic Planning



We develop and implement policies and procedures to expedite the acquisition, disposition and leasing of property while realizing the greatest value to our client. We analyses, rationalize, demonstrate and communicate the accurate whole-life cost implications of real estate property solutions or policies that are introduced in response to client needs.

We ensure that we perform the proper due diligence by investigating and verifying information as it pertains to the property.



2 Agribusiness

The fastest growing business in the world. Africa continent is potential for food production. We produce, process, distribute and export all kinds of agro-products in Tanzania, neighbouring countries and the world at large. Areas of our engagement in a value chain:






- | | |
|-------------------|---------------------------|
| 1. Crop farming | 4. Marketing |
| 2. Processing | 5. Packaging and branding |
| 3. Value addition | 6. Import and Export |



3 Financial Advisory

Get access to financial advice and guidance on investment, tax compliances and real estate development. Our company is working closely with both government and private financial institutions.

Other services include:

-  Risk management and insurance planning.
-  Retirement planning.
-  Portfolio management.
-  Cash flow analysis.
-  Debt management.

4 General business consultancy

We are offering and sharing best practices and provide proven advice to address different business challenges in Tanzania.

Most businesses operates in ad-hoc due to lack of effective and well established processes, techniques and strategies. We are helping clients to breakdown the most complicated financial issues, so that client can make appropriate decisions, manage and sustain business growth.

- **Project Management**



We provide market research services for commercial projects. Our services are based on practical knowledge, in-depth understanding of the area of study and market opportunity in the global market.

The most common areas of services:

- *Architecture*
- *Construction*
- *Engineering*
- *Technology*
- *Accounting*
- *Property management*

We develop business plan, strategic plan and project management plan. Client's priority is our priority Your commercial drivers have to be the basis for any decision that is to be made. We provide support through the entire process of acquisition or disposal in different ways.



• Mentorship and Training

We provide knowledge on the best business practices and help startup companies and corporates grow and sustain their business. Our company organizes training on the product handling procedures and best practices in the supply chain of agro-products as well as investment opportunities available in Tanzania.



• Innovations and Research

Our company is committed to find out creative and innovative solutions against challenges facing small and medium sized enterprises in Tanzania. We are doing research on market, customer experience and investment opportunities for SME's and corporate clients.



• International businesses

We trade goods, provide services, invent technology and share financial capital in the regional and International Market.

Tanzania have got potential in all sectors for the importation and exportation of goods and raw materials.

Our company provide export services for the goods from Tanzania to the destination across the world; marketing of agro-products; clearing and forwarding and business negotiations.



• Transportation and Logistics

Transportation is among backbone sector in Tanzania. The major port of

Dar Es Salaam serve seven mainland countries.

We plan, implement and manage procedures for the most efficient and effective storage and storage of goods.

Also, our company provide training to potential clients, install and monitor electronic tracking devices on transit trucks, Buses and all types of vehicles.

STATUTORY COMPLIANCE

As a fully complied real estate company and professional general business consultancy, we have all valid practicing certificates.

We understand that it is important to have sufficient insurance cover and as such GNM-Tanzania International Limited have secured professional indemnity for losses that might be suffered by our clients.





GNM

INTERNATIONAL

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